

Knorr-Bremse Rail Europe Managing the Knowledge Region

The Stockholm-Mälar Region International Study Mission to München

Topic: Higher education to maintain the pool of talent and skills in demand

Rolf Springmann Vice President Human Resources Rail Europe Munich, 08-10 February 2012





The Stockholm-Mälar Region International Study Mission to München





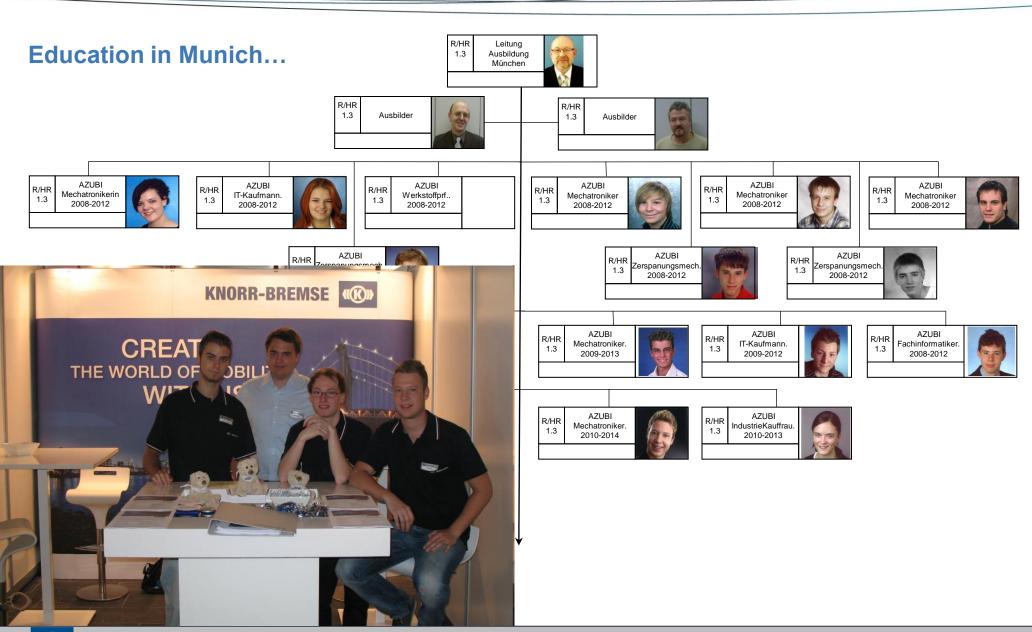


Source



Finding the Talents... Recruiting and Apprenticeship





Knorr-Bremse Group



Keep



Professional Career at Knorr-Bremse



- Consolidation of knowledge combined with professional advancement
- Connect career ambitions with enthusiasm for technology
- Increase motivation and engagement
- Incentive to continue career at Knorr-Bremse
- Showing appreciation
- → Long-term Employee Retention

Succession Planning Tree Sheet

Division Rail

Location KB Nordic Rail S. SE

	Managing Director	
	Ms. Müller	Age 43
Ready in 2Y	Mr. Meier	Age 40
Ready in 5Y	Mr. Huber	Age 33

	Manager	Marketing
	Ms. Neumann	Age 40
Ready in 2Y	Mr. Obermair	Age 31
Ready in 5Y	Mr. Untermair	Age 34

	Age
Ready in	Age
Ready in	Age

	Age
Ready in	Age
Ready in	Age

	Age
Ready in	Age
Ready in	Age

	Age
Ready in	Age
Ready in	Age

	Age
Ready in	Age
Ready in	Age

	Age
Ready in	Age
Ready in	Age

	Age
Ready in	Age
Ready in	Age

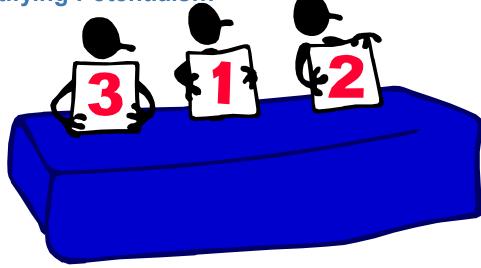
		Age
_	Ready in	Age
	Ready in	Age



Review



Looking back at the Year, Identifying Potentials...
The Management Review



- Purpose: To compare all first and second level managers
- Schedule: Every year in July/August
- Who is involved: Supervisors (Matrix) + HR Manager

Challenging our Potentials... The Development Center

Method

- Group-Development-Center with a maximum of 9 participants
- various different simulation exercises (business case, ...)
- results: personal profile of strengths and development areas



Duration / Assessors

- 2.5 days
- Corporate HR Development and Senior Executives in cooperation with an external consultant



What also matters...



Engagement in India – Reorganizing Capacities





How to get some food?



How to get some food?







Rolf SPRINGMANN VP Human Resources Rail Europe

Thank you for your attention



Campus Recruiting - Consistent presentation of Knorr-Bremse at fairs



Job advertisement of Knorr-Bremse in print media





Company Orientation for new Employees

- Obligatory training 3-4 times per year for new employees with duration of 1,5 days
- Topics:
- Presentation of Participants
- Corporate Values
- Knorr-Bremse Gruop
- Work Council
- Corporate Responsibility
- Products Rail Vehicles
- Market situation and Competitors
- Product Security & Quality

- Plant Inspection incl. test bench
- Products Commercial Vehicles
- Market situation and Competitors
 Commercial Vehicles
- AKTIV Sport program
- Human Resources
- Purchasing



Giving Feedback... The Staff Dialogue





Staff Dialogue (SD)

Goals - Overview

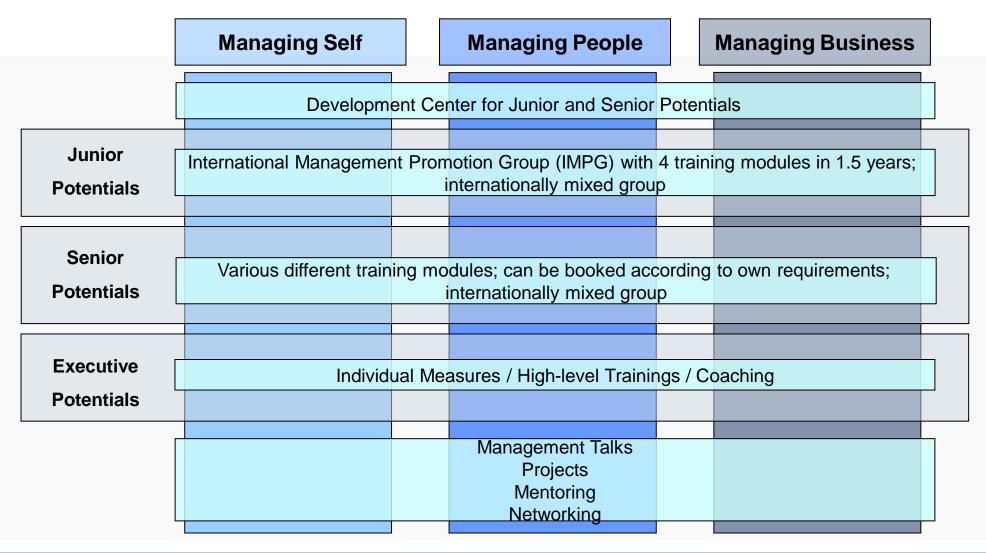
- Evaluation of tasks and relevant competences of all employees on an annual bases → Derivation of measures for personnel development
- Annual evaluation of performance → Link to bonus and basis for identification of potential
- Target setting for the ongoing year (max. 5 goals) and target achievement for the past year
- Standardized process of SD for all KB locations
- Possibility to ensure at least once a year a detailed feedback for the employee



Defining the way... The Succession Planning



Global Potential Programs



Management Review

Content:

- Performance Grid
- Succession Planning Tree Sheet
- Potential Summary
- Salary Review
- Potential Profile